

## **BNP PARIBAS ANNOUNCES THE FINAL SIGNING OF THE AGREEMENTS DESIGNATING THE BANK AS EXCLUSIVE PARTNER FOR STELLANTIS' CAPTIVE IN GERMANY, AUSTRIA, AND THE UK**

Following final agreement by all relevant regulatory and antitrust authorities, the two groups announce their partnership is now operational for all customers and dealers.

The Group - via its subsidiary BNP Paribas Personal Finance – is now the exclusive partner for Stellantis' captive for financing activities, serving all its brands across three strategic markets: Germany, Austria, and the UK. These account for approximately 40% of all new vehicle registrations in Europe.

At a stroke, BNP Paribas Personal Finance almost doubles its assets in Germany and the UK; its outstandings increase by approximately €6 billion (currently €10 billion), with significant potential for growth, thus consolidating its position as European leader in personal financing.

BNP Paribas, via BNP Paribas Personal Finance, increases and diversifies its exposure to all Stellantis brands to offer high-quality financing experience to customers, dealers across all makes.

For BNP Paribas Personal Finance, this partnership is a major milestone on its strategic objective to have 50% of its outstanding loans related to mobility by 2025. One of the key ambitions shared by all parties in this partnership is to accompany customers in their energy transition, leading the way to a more sustainable mobility.

Thierry Laborde, Chief Operating Officer of BNP Paribas declared: *"We are delighted to reach a new step in the collaboration initiated with Stellantis in 2017. We look forward to bringing our diversified expertise in financing and developing mobility across Europe to Stellantis, supporting them in meeting their clients' needs."*

Charlotte Dennery, CEO of BNP Paribas Personal Finance, added: *"This partnership is key for our ambitions, strengthening BNP Paribas Personal Finance's presence across the United Kingdom, Germany and Austria, key countries for our development strategy."*

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## About BNP Paribas

BNP Paribas is the European Union's leading bank and key player in international banking. It operates in 65 countries and has nearly 185,000 employees, including more than 145,000 in Europe. The Group has key positions in its three main fields of activity: Commercial, Personal Banking & Services for the Group's commercial & personal banking and several specialised businesses including BNP Paribas Personal Finance and Arval; Investment & Protection Services for savings, investment and protection solutions; and Corporate & Institutional Banking, focused on corporate and institutional clients. Based on its strong diversified and integrated model, the Group helps all its clients (individuals, community associations, entrepreneurs, SMEs, corporates and institutional clients) to realise their projects through solutions spanning financing, investment, savings and protection insurance. In Europe, BNP Paribas has four domestic markets: Belgium, France, Italy and Luxembourg. The Group is rolling out its integrated commercial & personal banking model across several Mediterranean countries, Turkey, and Eastern Europe. As a key player in international banking, the Group has leading platforms and business lines in Europe, a strong presence in the Americas as well as a solid and fast-growing business in Asia-Pacific. BNP Paribas has implemented a Corporate Social Responsibility approach in all its activities, enabling it to contribute to the construction of a sustainable future, while ensuring the Group's performance and stability.

## About Stellantis

Stellantis is a leading global mobility player guided by a clear mission: to provide freedom of movement for all through distinctive, appealing, affordable and sustainable mobility solutions. Our Company's strength lies in the breadth of our iconic brand portfolio, the diversity and passion of our 300,000 people, and our deep roots in the communities in which we operate.

With industrial operations in nearly 30 countries and a commercial presence in more than 130 markets, Stellantis has the ability to consistently exceed the evolving needs and expectations of customers, while creating superior value for all stakeholders.

For more information, please visit [www.stellantis.com](http://www.stellantis.com)

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